



The easier way to manage school fees

edstart.com.au/schools

At Edstart, we believe education is the world's most powerful investment. Our mission is to help people reach their potential.

The cost of education varies greatly and while most school fees are affordable, it is often the timing of when payments are due, or how much is due at once, that can cause cash flow issues for families and schools.

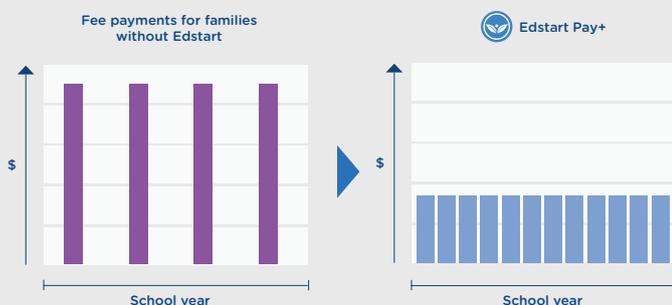
A study of private and Catholic school parents found that only half of families were able to fund school fees from available disposable income, with a significant number relying on credit card debt.

Edstart offers a range of products which have been created with schools and parents at its core, with a focus to take the pain out of school fees for everyone.

Designed for your parent community

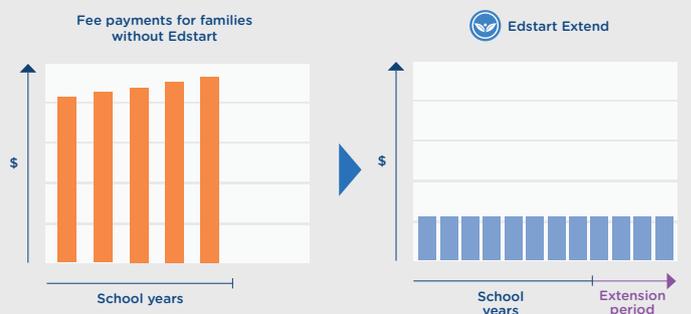
Edstart Pay

Edstart Pay is an interest-free payment plan that runs up to 12 months. Edstart will pay the school each billing cycle, and families can spread their repayments across the year in weekly, fortnightly or monthly instalments.



Edstart Extend

Edstart Extend allows families to reduce their repayment amount by spreading the costs beyond the current school year. They can extend their repayments for up to five years after their children complete school.



Families interested in using Edstart can calculate a payment plan and apply online. Edstart can be used to fund any education-related expenses, including tuition fees, boarding costs, uniforms, excursions and extra-curricular activities.

Schools continue to issue invoices as normal and Edstart will make upfront payments in full via the school's preferred method prior to the due date.

Designed for schools

Edstart Pay+

Edstart Pay+ is a solution for schools to provide flexible payment options to families while maintaining cash flow.

Every school fee invoice is paid in full by Edstart at the start of each billing cycle while families are able to pay in weekly, fortnightly or monthly instalments without incurring fees or charges.

Assessment Service

Leveraging Edstart's expertise in financial analysis, our Assessment Service helps schools evaluate a family's financial situation to determine their eligibility for bursaries, scholarships and financial assistance.



About Edstart

Edstart is Australia's leading education payment provider and is making school fees easier to manage for thousands of Australians. We are an independent Australian business founded by a passionate team of education and finance specialists.

Our goal is to help people to fund their education costs in a sustainable, flexible and low-cost manner that leaves schools, families and students in a better position. All of our products have been designed from the ground up with this ethos in mind.



Upfront payments with no clawbacks

Unlike a traditional payment plan or direct debit arrangement, schools do not have to wait for fees to trickle in during the year. Edstart pays school fee invoices in full when they are due (e.g. every term or semester) to help you maximise cash flow and reduce the risk of bad debt.



Easy to set-up

There are no process or system changes required when referring parents to Edstart. Simply continue issuing invoices or fee statements and Edstart will pay the school using your preferred payment method (e.g. electronic funds transfer, BPAY or FACTS).



Dedicated support

Our team can provide a range of support from creating a customised website for your school, tailoring brochures and flyers, and assisting you with communications to your parent community.



Low transparent costs

Edstart has lower costs than equivalent alternatives and our products have simple fee structures that are easy to manage.



Local specialised provider

Edstart is a local and specialised provider. We only fund education costs and our team are all based in Australia.

Frequently asked questions

Will Edstart pay for everything on the school invoice?

Yes, Edstart can fund any items on the school invoice including tuition fees, boarding costs, extracurricular fees, textbooks, uniforms, sporting activities and voluntary donations.

We can also fund fees for any education-related costs which may be billed by a third-party, including private tuition, travel or other extracurricular costs.

When does the school get paid?

The school will be paid up-front and in full for each billing cycle. For example, if invoices are typically issued at the start of each term, each school invoice will be paid prior to the due date for each term's invoice.

Can Edstart cover arrears/outstanding balances?

Yes, Edstart can fund any arrears or outstanding school fee balances for current or past students. In this scenario, the arrears balance would be paid in full to the school as soon as the family opens an account with Edstart.

What happens if parents miss a repayment?

Edstart is designed to be much more flexible than a traditional payment plan provider. This is because every Edstart customer receives a flexible line of credit account.

All collections are handled internally by Edstart's Sydney-based team. We do not outsource processes to any third party agency. Any missed payments are followed up via phone and we work with the customer to reschedule the payment or modify the schedule to meet each family's needs.

Working with Australia's leading schools

We're working with hundreds of schools, education providers and universities across Australia to make fee payments easier to manage.

“ The team at Edstart have provided our parent community with helpful advice and friendly, confidential service that has assisted many of our families. ”

Another appealing aspect about Edstart was the ease of implementation. We simply placed a notice in our community newsletter and listed Edstart on our website and fee schedule. No change had to be made in the way we issued invoices. It has been a straightforward process.

- **Hugh Castleden, Business Manager**
Calrossy Anglican School, Tamworth NSW

“ We've found Edstart to be an excellent company to work with for a number of years. During this period of COVID disruption Edstart has assisted PLC to facilitate great outcomes for our families and we looking forward to developing our relationship moving forward. ”

- **Cate Begbie, Principal**
PLC Perth, Peppermint Grove WA

“ As a business manager, we have recommended Edstart to parents at our school and we are very happy with how it has worked. Our school already provided interest-free direct debit payment of tuition fees. For families who want to pay over a longer period or who want to bundle additional costs in such as extra-curricular charges or uniforms, we suggest they go to Edstart who support this. It has worked really well. ”

As a parent with a child enrolled at a different school, I found Edstart to be fantastic. Edstart were very flexible and easy to work with - simple application and approval process, and good communication. It all works very smoothly.

- **Peter Watters, Business Manager**
Shire Christian School, Barden Ridge NSW

Contact us

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